



## FOCUSING ON

### COMMUNITY NEEDS

- 1) Advocating for community needs for 12 years running
- 2) Focus on rising energy issues
- 3) Current needs cannot be met within current budgets
- 4) Through collaboration, we can realize significant reductions in energy costs
- 5) Your needs remain primary



Since our association

The South Central Assembly (SCA)

and Benchmark Energy Solutions are just at

the tip of the iceberg for our energy consortium. The PEP enrollments include the City of Harrisburg, the City of York, Hanover Borough, and many other members that are awaiting

Board or Council approvals. Enroll in the SCA's Energy Consortium, and we will answer your questions with action. Current members of the program in the public, private, and

non-profit sectors are already saving. Are you a current member? Join now and we'll waive your SCA member fee for the first year. For more information on how you can start saving

money through our cooperative energy purchasing program, please contact Sherri Zimmerman, Executive Director for the South Central Assembly.

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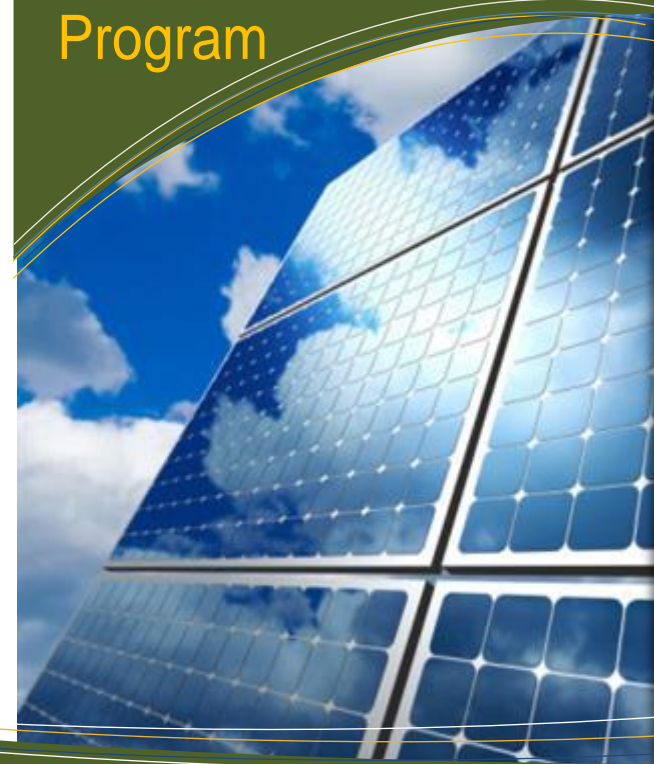
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# Power and Energy Purchase Program



Provided By:  
**Benchmark  
Energy Solutions, Inc.**

Associated With:  
**The South Central Assembly**

# The PEP Program Is Your One-Stop Energy Partner

Over 50 Municipalities Strong

Join Us In Our Savings!

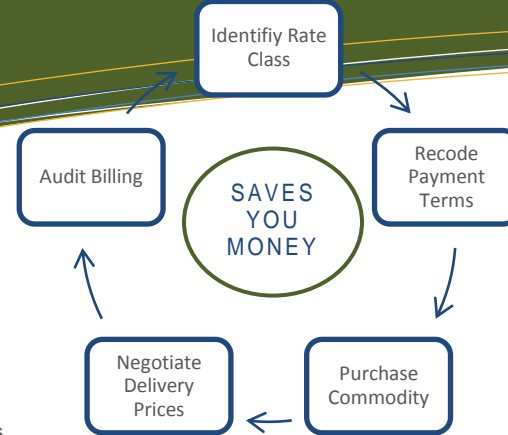
## OUR PURPOSE

### ENERGY FOCUS.

- ELECTRICITY
- NATURAL GAS
- LIQUID FUELS
- GASOLINE AND DIESEL
- ALTERNATIVES

### THE PROCESS

The Power and Energy Purchase Program (PEP) identifies the proper rate class for each facility, and recodes the payment terms resulting in reduced billing charges. Benchmark Purchases competitively priced commodity in bulk and these purchases occur multiple times throughout the year. Benchmark also negotiates utility delivery prices on behalf of our clients. Finally, Benchmark collects historical usage and cost information for each client to prepare for the electric generation purchases, and budgeting when the rate caps expire at the end of 2009 and the electric rate increases take effect in 2010.



“Saving you money is our primary goal. Without that, we simply would not be successful!”

Bill Welch, Exec. Dir. Benchmark Energy Solutions

### APPLICATION REVIEW

- Negotiate competitive prices for both commodity and delivery services
- Set up client's billing system. Audit and consolidate energy bills
- Develop a data base. Analyze information to provide direction
- Review client's utility infrastructure and work to identify "cost effective" opportunities.

### AFTER 9 YEARS IN BUSINESS

- Over \$700,000 of client refunds and rebates on billing errors
- A 13.5% average annual reduction in natural gas cost for clients
- Make or break energy performance contracts that assure results
- Utility billing that reduces employee and overall costs



### LOWER CLIENT'S ENERGY COSTS

Negotiate lower prices and more favorable terms with host utilities and alternative energy suppliers. Average annual savings of 13.5% due to bulk buying and timely purchases of energy



### USE EXPERIENCE EFFICIENTLY

Utility bills are audited, consolidated, and presented for payment on time. Each energy dollar earned stays with you!



### PROMOTE ENERGY CONSERVATION

Recommend opportunities that reduce energy use and monitor their results. In return your bills and carbon footprint are reduced. Also is developing a new REC trading program.

Consistent positive results from our energy consultant, **BENCHMARK Energy Solutions, Inc.**

